

# NAIPUNNYA INSTITUTE OF HOTEL MANAGEMENT

# FOR DIPLOMA IN HOSPITALITY MANAGEMENT (DHM)



## DIPLOMA IN HOSPITALITY MANAGEMENT(DHM)

## Regulation, Scheme & Syllabus 2019

#### Introduction

The hospitality industry is one of the fast growing industries globally today. The industry needs highly trained professional staff. Diploma in programme in Hospitality Management is designed to meet the varied manpower needs of the different segments of the Hotel and Catering Industry as well as student's entrepreneurship. The programme will provide an all-round training in Hotel Management, coming practical learning with class room lectures, so as to prepare the students to face the challenges of the Hospitality industry. The objective of the 120 hours' diploma programme is to provide theoretical knowledge along with practical skill and proper motivation to build a career in the Hospitality industry.

#### **Course Duration**

The diploma programme shall be completed in 4 semesters (SEM 1, 2, 4 & 5) consisting of 120 hours. Each semester shall consist of 30 instructional hours of one day (Tuesday or Wednesday 03:30 pm to 04:30 pm) each week also some special hours can be allotted on holidays on request of the concern faculty.

#### **Eligibility for Admission**

The eligibility for admission to the Diploma in Hospitality Management (DHM)) under the Hotel Management programme (BMS – HM) of Naipunnya Institute of Hotel Management/ Naipunnya School of Management, Cherthala is the any subject combination or any other Degree students of Naipunnya School of Management from Commerce & Management Department, Computer Science Department, Language Department Under Naipunnya School of Management pursuing the University of Kerala Degree.

#### **Selection Process**

Candidates for admission will be selected on the basis of the Rank List published by NIHM through the admission form or the recommendation from the Parent department of the student.

#### **Requirement of Attendance and Progress**

Students who secure a minimum of 75% attendance in the aggregate for all the Certificate Courses of Semester 1, 2, 4 & 5 taken together alone will be allowed to register for End Diploma. Others have to repeat the semester along with the next batch. Failed one will be disqualified for the registration process of DHM

#### **Examination and Results**



Examinations will be conducted at the end of Semester 1, 2, 4 & 5. The duration of Examinations will be One hours for SEM 1,4 & 5 having 25 Marks, 01 hour 30 minutes for SEM 02 having 50 Marks.

Pass Mark needed is the 50 % of the maximum mark.

#### **DIPLOMA IN HOSPITALITY MANAGEMENT (DHM)**

DURATION – 90 HOURS (SEM I - 30 HOURS, SEM II - 30 HOURS, SEM IV - 30 HOURS &, SEM IV - 30 HOURS)

#### SCHEME OF EXAMINATION

## **Pattern of Questions**

<b>Question Type</b>	Total no of Questions	No of Questions to be answered	Marks for each Question	Total Marks
Very short answer	3	3	1	3
Short answer	2	2	2	4
Short essay	2	2	4	8
Long Essay	1	1	10	10
Practical (Sem 2)	1	1	35	25

Name of the Paper	Courses	Course Code	Examination - Duration	Examination - Mark
Paper 1 (Sem 1)	Business Communication	CC HM 111	01 Hour	25
Paper 2 (Sem 2)	Creative Arts in Bakery &	CC HM 121	01 Hour &	50
	Carving	CC HW 121	30 Minutes	
Paper 3 (Sem 4)	Event Management in Hospitality Industry	CC HM 141	01 Hour	25
Paper 4 (Sem 5)	Soft Skill for Interpersonal Development	CC HM 151	01 Hour	25



## **CERTIFICATE COURSE IN BUSINESS COMMUNICATION (CC HM 111)**

#### **Introduction:**

Total no of hours - 30 hours

Mode of Examination - Theory (01-hour exam)

This is an enabling course which aims to give students a formal and methodical exposure to academic and technical writing and professional communication skills.

#### **Objectives:**

- 1. Managing Business implies coordinating activities of different group
- 2. Describe aspects of personal and everyday life in both oral and written form
- 3. Produce short and simple development skills
- 4. Demonstrate some control of essential communication ability

#### **Key Learning Outcomes:**

By the end of the course, the students will be able to:

- 1. Understand and extract the essential information from a written or spoken text on a business communication
- 2. Understand and extract the Job application and resume writing.
- 3. Control a range of isolated words and phrases dealing with concrete everyday topics like hobbies, shopping, food and eating, weather and seasons, household goods, city and country life, etc.
- 4. Perform a variety of social functions including greetings, introductions and farewells, making and responding to requests, suggestions, invitations and apologies, conducting simple transactions in shops and offices, asking for and giving directions, etc.
- 5. Describe people, places, likes and dislikes and daily routines in a series of simple phrases and sentences.
- 6. Construct short and simple letters or reports to the business people, places and events.
- 7. Write a clear topic sentence for different business letters.
- 8. Understand the form and function of the basic official correspondences.
- 9. Performa range official support through formal and informal writings, preparing reports, letters, memorandum, notices, agenda, minutes etc.
- 10. Understand and perform the structure and rational of descriptive, narrative, expository and argumentative writing.

### **Syllabus**

#### **Module 1:** Nature and Scope of Business Communication

06 Hours

- Introduction
- Nature of Communication, Classification of Communication
- Process of Communication, Purpose of Communication



- Scope of Communication, Function of Communication
- Evaluation of Communication Effectiveness, Organizational Communication

#### Module 2: Non-verbal Communication

06 Hours

- Introduction
- Characteristics of Non-verbal Communication
- Relationship of Non-verbal Message with Verbal message
- Classification of Non-verbal Communication

#### Module 3: Oral &Written Communication

06 Hours

- Introduction
- Verbal Communication Oral
- Verbal Communication Written
- Different Types of Letter, Essentials of a Business Letter
- Knowing What Qualities as a Bad Letter, The Lay Out of Business Letter, Business Report

#### Module 4: Job Application & Resume Writing

06 Hours

- Introduction
- Job Application/Covering Letter
- Resume/CV Writing

#### Module 5: Presentation Skills & Business Etiquette

06 Hours

- Introduction
- Personal Appearance, Grooming & Clothing
- Presentation in a Business, Elements of Presentation
- Ten Steps to a successful Presentation
- Guidelines for the use of visual Aids, Handouts
- Business Greeting, Telephone Etiquette, Dining Etiquette

#### **Books Recommended**

- Effective Business Communication, Neera Jain & Shoma Mukheji, Tata McGraw Hill Education Pvt. Ltd.
- Business Communication, M S Ramesh, C C Pttanshetti and Madhuri M Kulkarni, R Chand & Co, Ansari Road, New Delhi.
- Business Communication, R C Bhatia, Ane Books PVT. Ltd, Parwana Bhawan 24,
   New Delhi



# **Sample Question Paper** Reg. No.:.... Name : ..... **BMS Hotel Management Certificate Course Degree Examination,** SEM I – NAIPUNNYA INSTITUTE OF HOTEL MANAGEMENT NP-AC-HM- F 54 /I SEM **Certificate Course in Business Communication** Time: 1:00 Hours **Total Mark: 25** SECTION - A I. Write short answer to the below all questions is one or two sentence each. (3X1=3)Each question carries a mark of 1 1. 2. 3. Section – B II. Answer any four question is not exceeding one paragraph each. Each question carries a mark of 2 (2X2=4)4. 5. Section – C III. Answer any four questions is not exceeding 120 words (short essay). (2X4 = 8)Each question carries a mark of 4 6. 7. **Section D**

Answer the following questions is not exceeding four pages each. (Long essay)

(1X10=10)

Each question carries a mark of 10



# CERTIFICATE COURSE CREATIVE ARTS IN BAKERY & CARVING (CC HM 121)

#### **Introduction:**

Total no of hours - 30 hours

Mode of Examination - Theory30(minutes), Practical (01 hour)

This is an enabling course which aims to give students a technical exposure to skill development and professional entrepreneur skills. The approach is practical in demonstration. The course will provide an opportunity to use F & B Production lab based tools for effective product preparation and presentation.

#### **Objectives:**

- 5. Understand the organization chart and kitchen hierarchy of bakery department
- 6. Describe aspects of different ingredients used in bakery
- 7. Produce/ understand bread faults and remedies of bakery products
- 8. Demonstrate the essential of carving occasional

#### **Key Learning Outcomes:**

By the end of the course, the students will be able to:

- 1. Identify and differentiate the small and large equipment used in confectionery
- 2. Prepare and Present basic sponges
- 3. Prepare and Present different cookies and biscuits
- 4. Prepare and Present basic pastries and its derivatives
- 5. Prepare basic icings, toppings, hot and cold desserts
- 6. Importance of carving.
- 7. Care and precautions while doing carving.

#### **Syllabus**

#### Module I: Introduction to Bakery & Confectionery industry

6 Hours

- Introduction to Bakery & Confectionery industry
- Scope of Bakery & Confectionery industry
- Bakery & Confectionery equipments
- Bakery ingredients and raw materials
- Metric and temperature conversations
- Importance of hygiene and safety cleaning of equipment's and machineries
- Bakery terms

#### **Module II: Yeast Products**

6 Hours

• Yeast Products (Demonstration and practices)



- Rolls and breads
- Sponge and butter cakes
- Biscuits/Cookies
- Doughnuts, pizza, pie.

#### **Module III: Sugar Products**

6 Hours

- Sugar Products (Demonstration and practices)
- Hot Desserts
- Cold Desserts

#### **Module IV: Carving arts**

6 Hours

- Introduction to carving arts
- Scope of carving
- Carving equipment
- Types of carving

Simple Carving

Vegetable & Fruit carving

Non edible displays

Miscellaneous carving

- Care and precautions while doing carving- it's storing
- Selection materials for carving

#### Module V: Demonstration and practices of Carving

6 Hours

#### Demonstration and practices

- Simple Carving
- Vegetable carving
- Fruit carving
- Non edible displays

#### **Books Recommended**

- Practical Cookery, Victor Ceserani& Ronald Kinton, ELBS
- Theory of Catering, Victor Ceserani& Ronald Kinton, ELBS
- Theory of Catering, K.Arora, Frank Brothers
- Modern Cookery for Teaching & Trade Vol. I, Thangam Philip, Orient Longman



# **Sample Question Paper** Reg. No.:.... Name • **BMS Hotel Management Certificate Course Degree Examination**, SEM II - NAIPUNNYA INSTITUTE OF HOTEL MANAGEMENT NP-AC-HM- F 54 /II SEM Certificate Course CREATIVE ARTS IN BAKERY & CARVING Time: Practical (1:00 Hours), Theory (30 minutes) **Total Mark: 50** SECTION – A Write short answer to the below all questions is one or two sentence each. Each question carries a mark of 1 (3X1=3)1. 2. 3. Section – B Answer any four question is not exceeding one paragraph each. **a.** Each question carries a mark of 2 (2X2=4)4. 5. Section – C Answer any four questions is not exceeding 120 words (short essay). (2X4=8)**a.** Each question carries a mark of 4 6. 7. **Section D** (1 hour) practical a. Write the intend of following practical questions and prepare product. Practical question carries a mark of (Menu 1 = 15) & (Menu 2 = 20) 8. Menu 1( two Carving) & Menu 2 (& one bakery product)



# CERTIFICATE COURSE IN EVENT MANAGEMENT IN HOSPITALITY INDUSTRY (CC HM 141)

#### **Introduction:**

Total no of hours - 30 hours

Mode of Examination - Theory (01-hour exam)

This is an enabling course which aims to give students a formal and technical exposure to professional MICE skills. The approach is practical in nature. The course will provide an opportunity to understand effective document preparation and presentation of MICE.

#### **Objectives:**

- 1. Understand simple range of MICE
- 2. Understand the aspects of professional Event Management arrangements.
- 3. Demonstrate some control of essential basic necessities, structures with event or theme preparations.

#### **Key Learning Outcomes:**

By the end of the course, the students will be able to:

- 1. Understand and extract the essential information of event management.
- 2. Perform a variety of different functions including Business meeting arrangements, orientation and farewells, invitations in food festival, etc.
- 3. Understand people, places, likes and dislikes and series of wats in events.
- 4. Understand the form and function of the basic official preparations.
- 5. Performa range official support through formal and informal writings, preparing reports, letters, agenda, accounts summery etc.

## **Syllabus**

#### Module I: Fundamentals of Event Management

6 Hours

- Introduction to Meetings and Event Management
- Categories & Definitions
- Fundamentals of Event Management
- Objectives of Event Management
- Creating Timeline and checklist

#### Module II: Steps for planning an event

6 Hours

- Steps for planning an event
- Budget
- Marketing
- Arranging guest
- Stage Management



• Other consideration: Entertainment; Photography/Video coverage management.

# **Module III: Creating the atmosphere in Events Hours**

6

- Room Setup
- Registration area setup and ticket sale
- Flower arrangement
- Different styles of flower arrangement.
- Theme decoration for various occasion similarities & uniqueness.

# Module IV: Food and Beverage Hours

6

- Know your audience
- Guarantee your numbers
- Working with venue and caterer
- Cost cutting suggestions

# **Module V: Contract and Insurance Hours**

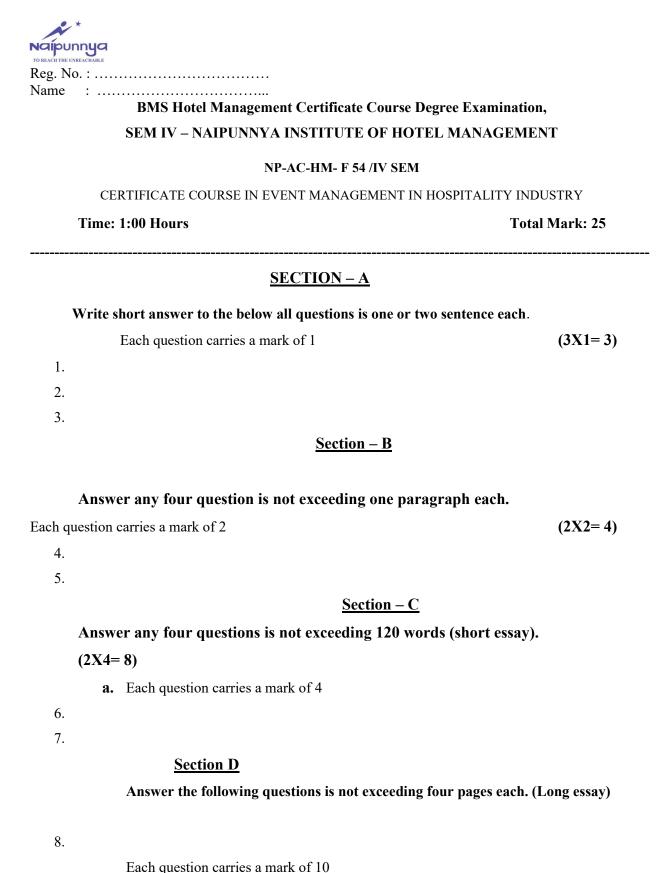
6

- Creating a contract
- Amending a contract
- Expect the unexpected
- Venues, audio visual, food and beverages
- Signing foreign contracts
- Insurance

#### **Books Recommended**

- Food & Beverage Service Lillicrap & Cousins, ELBS
- Modern Restaurant Service John Fuller, Hutchinson
- Introduction F& B Service-Brown, Heppner & Deegan
- Hotel House Keeping Operations and Management, Mr. G Raghubalan, Smritee Raghubalan, Oxford Higher Education
- Front office operations by Colin Dix &Chirs Baird
- Sucessful Event Management- Anton Shone & Bryn Parry, Publisher: Cengage Learning Business Press; 2 Edition (April 22, 2004) Isbn-10: 1844800768
- Management Of Event Operations (Events Management), Julia Tum, Philippa Norton, J. Nevan Wright, Publisher: Atlantic Publishing Company (Fl); Pap/Cdr Edition (January 8, 2007)
- The Complete Guide To Successful Event Planning Shannon Kilkenny, Publisher: Wiley & Sons, India (May 1992)

# **Sample Question Paper**



12

(1X10=10)



# CERTIFICATE COURSE IN SOFT SKILL FOR INTERPERSONAL DEVELOPMENT (CC HM 151)

#### 2017 Admissions

**Introduction:** Soft skills comprise pleasant and appealing personality traits as self-confidence, positive attitude, emotional intelligence, social grace, flexibility, friendliness and effective communication skills. It represents a fundamental attribute that today's knowledge based economy is demanding from its employers, employees and businesses. For up gradation individuals and organizations must be prepared to develop and utilize new skills.

Total no of hours - 30 hours

Mode of Examination - Theory (01-hour exam)

#### **Objective:**

To create a unique academic space of global reckoning, nurturing the finest management thinking, creating innovative, futuristic, socially responsible and environmentally sensitive practitioners, leaders and educators

#### **Key Learning Outcomes:**

By the end of the course, the students will be able to:

The purpose of this course is to offer students an opportunity to inculcate social responsibility and environmental sensitivity by bridging community-institution gaps by working actively towards creating social good. SDPs provide an opportunity for students to advance their learning while working with organizations and people, who work for social welfare. Such organizations operate from social benefit perspective. They are often unable to manage their strategic and managerial challenges to ensure sustainability and scalability of their efforts. The objective of social development project (SDP) is to help such organizations and people in their efforts. In the process, students get an opportunity to appreciate and understand the problems of organizations working for social welfare.

## **Syllabus**

Module I: 6 Hours

- Anger Management
- Behavioral Skills
- Business/ Corporate Etiquettes
- Body Language
- Coaching & Mentoring

Module II: 6 Hours

- Effective Leadership
- Email Etiquette
- Emotional Intelligence
- Group Dynamics



• Handling Rejections

Module III: 6 Hours

- Presentation Skills (Preparing and delivering presentation)
- Problem Solving
- Public Speaking
- Stress Management
- Team Building.

Module IV: 6 Hours

- Customer Service Excellence
- Delegation of Work/Duty
- Motivation
- Negotiation Skills
- Presentation Skills (Preparing and delivering presentation)

Module V: 6 Hours

- Interview Techniques (From Interview Point of View)
- Team Management
- Time Management
- Working within Team
- Writing winning proposals

**Books Recommended/ References Agreement with an outside agency for the better training** 



#### CERTIFICATE COURSE IN SOFT SKILL FOR INTERPERSONAL DEVELOPMENT

#### 2018 Admissions onwards

**Introduction:** Soft skills comprise pleasant and appealing personality traits as self-confidence, positive attitude, emotional intelligence, social grace, flexibility, friendliness and effective communication skills. It represents a fundamental attribute that today's knowledge based economy is demanding from its employers, employees and businesses. For up gradation individuals and organizations must be prepared to develop and utilize new skills.

Total no of hours - 30 hours

Mode of Examination - Theory (01-hour exam)

#### **Objective:**

To create a unique academic space of global reckoning, nurturing the finest management thinking, creating innovative, futuristic, socially responsible and environmentally sensitive practitioners, leaders and educators

#### **Key Learning Outcomes:**

By the end of the course, the students will be able to:

The purpose of this course is to offer students an opportunity to inculcate social responsibility and environmental sensitivity by bridging community-institution gaps by working actively towards creating social good. SDPs provide an opportunity for students to advance their learning while working with organizations and people, who work for social welfare. Such organizations operate from social benefit perspective. They are often unable to manage their strategic and managerial challenges to ensure sustainability and scalability of their efforts. The objective of social development project (SDP) is to help such organizations and people in their efforts. In the process, students get an opportunity to appreciate and understand the problems of organizations working for social welfare

# **Syllabus**

#### Module I: Interview Skills

6 Hours

- Types of Interviews
- Phase of an Interview
- Questions at Interviews
- Online/ Telephonic Interview
- Mock Interviews

#### **Module II:** Group Discussions

6 Hours

- Strategies in a GD
- Process of a GD
- Structuring a GD
- Uses of appropriate body language



• Group discussions - Exercises

#### Module III: Public Relations and Telephonic Skills

6 Hours

- Interpersonal skills at the work place
- Etiquette
- Telephone Skills
- Stress Management

#### Module IV: Soft Skill for Team Building

6 Hours

- Characteristic of good team
- Team building
- Soft Skills for team building
- Making an effective team

#### **Module V:** Relationships in the Professional World

6 Hours

- Personality types
- Professional etiquette
- Responsibilities and rights of professionals
- Managing multiple roles
- Time Management

#### **Books Recommended**

• English for Carrers, Pearson, MG University Kerala



# **Sample Question Paper**

Name :	BMS Hotel Management Certificate Course l	Degree Examination,				
	SEM IV – NAIPUNNYA INSTITUTE OF HOTEL MANAGEMENT					
	NP-AC-HM- F 54/IV SEM					
CERTI	CERTIFICATE COURSE IN SOFT SKILL FOR INTERPERSONAL DEVELOPMENT					
Time:	1:00 Hours	Total Mark: 25				
	SECTION – A					
Write s	hort answer to the below all questions is one or t	two sentence each.				
	Each question carries a mark of 1	(3X1=3)				
1.						
2.						
3.						
	Section – B					
Answ	er any four question is not exceeding one par	ragraph each.				
Each question	carries a mark of 2	(2X2=4)				
1.						
5.						
	Section – C					
Answ	er any four questions is not exceeding 120 wo	ords (short essay).				
(2X4=	- 8)					
a.	Each question carries a mark of 4					
<b>5</b> .	•					
7.						
	Section D					
	Answer the following questions is not exceeding	g four pages each. (Long essay)				
3.						
	Each question carries a mark of 10					
	(1X10=10)					